



LESTER B. PEARSON

Continuing Education

Starting a Business

Competency Code	Competency Description	Competency Hours
946452	To determine their suitability for their business proposal and the training process	30
946462	To research and process information	30
946472	To prepare a business plan outline	30
946487	To determine market analysis, marketing and sales strategies	105
946494	To determine the human, material and physical resources needed to start and run a	60
946505	To organize and process the information needed to secure business financing	75
	Total Program Hours	330

Available at:



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Pearson Adult and Career Centre



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West Island Career Centre